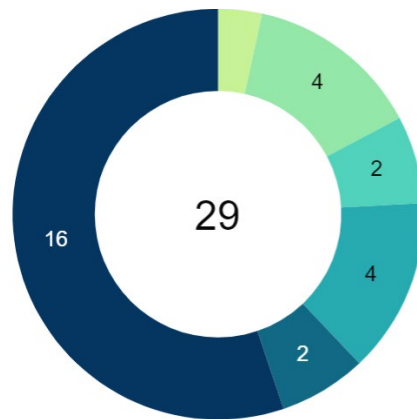


BUSINESS DEVELOPMENT

Year to Date March 7, 2021

Active Projects	29
Active Project Site Visits	7
Existing Industry Visits	74
Response Proposals	11

PROJECTS 2191 JOBS **11** NEW RELOCATIONS
CAPEX \$942,581,385 **18** LOCAL EXPANSIONS



- Primary Target Industry
- Aviation/Aerospace ●
 - Business Services ●
 - Cyber Security ●
 - Distribution/Logistics ●
 - Information Technology ●
 - Manufacturing ●

2ND QUARTER EXISTING INDUSTRY VISITS 74

OCTOBER	20
NOVEMBER	12
DECEMBER	3
JANUARY	23
FEBRUARY	16

2/1/2022	Taste of Pensacola
2/4/2022	Brewww
2/7/2022	Determinant Materials, LLC
2/8/2022	Kleinhaus Consulting
2/10/2022	Brewww
2/10/2022	Silver Industries
2/10/2022	Taylor Digital Solutions
2/15/2022	Hatchmark Studio
2/15/2022	Regenerative Labs
2/15/2022	Capacity Path
2/16/2022	Regenerative Labs
2/18/2022	Ridgeline Intl/Barber Properties
2/21/2022	Ridgeline Intl/Barber Properties
2/22/2022	Kinetic Concepts
2/23/2022	Guided Particle Systems, Inc.
2/24/2022	Ridgeline Intl/Barber Properties

# Employees	Sector
1	Business Services
	Business Services
1	Manufacturing
2	Business Services
	Business Services
	Information Technology (IT)
	Information Technology (IT)
7	Business Services
9	Research & Development
2	Non-Target Industry
9	Research & Development
	Business Services
	Business Services
6	Research & Development
	Business Services

ANNOUNCEMENTS



JOBS GOAL = 2000 (by 2023)
 2015 -2021 = 32 PROJECTS ANNOUNCED

16 PROJECTS **3** NEW RELOCATIONS
 2019-2021 **13** LOCAL EXPANSIONS

New Jobs	Retained Jobs	Average Wage	Annual Payroll	Capital Investment
1692	70	\$50,989	\$83,637,490	\$280,475,000
New Jobs	Retained Jobs	Average Wage	Annual Payroll	Capital Investment
7050	678	\$52,188	\$403,305,242	\$757,733,200

FloridaWest - Business Expansion and Relocation Announcements

Company	Sector	New Jobs	Retained Jobs	Average Wage	Annual Payroll	Capital Investment
Economic Development Announcements (2014-2018)	16 Projects	5358	608	\$53,948	\$311,077,402	\$477,258,200
Lost Key Media	Business Services	3		\$42,000	\$126,000	NA
May, 2019						
American Tire Distributors	Distribution	30	20	\$32,000	\$1,600,000	\$4,000,000
June, 2019						
ST Engineering Aerospace	Aviation	1325		\$45,394	\$60,147,050	\$245,000,000
July, 2019						
Social Icon	Business Services	3		\$36,000	\$108,000	NA
August, 2019						
Qualia Is	Business Services	2		\$50,000	\$100,000	NA
March 2020						
EBI Management Group, Inc.	Business Services	14		\$65,000	\$910,000	\$350,000
March, 2020						
Girl Catch Fire	Business Services	1		\$50,000	\$50,000	NA
April, 2020						
CoFlyt	IT	5		\$45,000	\$225,000	NA
May, 2020						
Right on Target Marketing	Business Services	2		\$40,000	\$80,000	NA
May, 2020						
Speaker Training	Business Services	1		\$50,000	\$50,000	NA
May, 2020						
Allius Marketing	Business Services	1		\$55,000	\$55,000	NA
May 2020						
Blue Wind Technologies	Manufacturing	120		\$41,937	\$5,032,440	\$2,500,000
May 2020						
Ascend Performance Materials	Manufacturing	10	30	\$67,000	\$2,680,000	\$20,000,000
June 2020						
Cordele Intermodal	Business Services	5	20	\$42,000	\$1,050,000	\$3,500,000
June 2020						
Streamline Boats	Manufacturing	100		\$45,500	\$4,550,000	\$2,000,000
September 2020						
CIRCULOGENE	BioMedical	70		\$100,000	\$7,000,000	\$3,125,000
December 2021						
5-year Goals To Date	16 Projects	1692	70	\$50,989	\$83,637,490	\$280,475,000
FY 2014-2021 Totals	32 Projects	7050	678	\$52,188	\$403,305,242	\$757,733,200