

FloridaWest Board Meeting

July 16, 2019

Name

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PENSACOLA INTL AIRPORT



**MEETING AGENDA – Tuesday, July 16th, 2019 1:00 PM FloridaWest Economic
Development Alliance – Board of Director’s Meeting
Co:Lab, 1st Floor Conference Room
418 W Garden Street - Pensacola, Florida 32502**

- | | |
|---------------------------------------|---------------------------|
| 1. Call to Order | Donnie McMahon |
| 2. Meeting publicly noticed (6/28/19) | Donnie McMahon |
| 3. Public Comment | Donnie McMahon |
| 4. Action Items | Donnie McMahon |
| a. Approval of June 18, 2019 Minutes | Donnie McMahon |
| b. Approval of June 2019 Financials | Rebecca Ferguson |
| 5. Discussion Items | |
| a. Annual Meeting Discussion | Donnie McMahon/Scott Luth |
| b. Old Business | |
| i. City/County Budget Updates | Scott Luth |
| c. ED Project Updates | |
| i. Cybersecurity Specialist Update | Scott Luth |
| ii. Co:Lab | Patrick Rooney |
| iii. Business Development | Danita Andrews |
| iv. Marketing | Sena Maddison |
| v. Workforce | Jeff Dyer |
| d. Membership | Donnie McMahon |
| e. ED Calendar Review | Sena Maddison |
| f. New Business | Donnie McMahon |
| 6. Adjourn | Donnie McMahon |

Next Meeting: Tuesday, August 20th 1:00 pm

Fiscal Year Meeting Schedule

Tuesday, September 17th 1:00 pm



MINUTES – June 18th, 2019 1:00 PM

FloridaWest Economic Development Alliance – Board of Director's Meeting

Co: Lab- 418 W Garden Street – 1st Floor Conference Room

FloridaWest Members Present: President Donnie McMahon, Vice President Karen Sindel, Secretary/Treasurer Rebecca Ferguson, Lewis Bear Jr., Ryan Tilley, Bonita Player, Tim Haag, Verdell Hawkins, Jim Waite

Investors Present: Jonathan Tucker

Absent Investors/Members: Ryan Greenhut

Staff: Attorney Margaret Stopp, Melissa Stoker, Patrick Rooney, Sena Maddison, Alyvia Waite, Danita Andrews, Caleb Prine, Casey Campbell, Jeff Dyer

Guests: John Hutchinson

1. **Call to Order:** The meeting was called to order by President Donnie McMahon at 1:00 pm.
2. **Public Notice:** This meeting was publicly noticed for FloridaWest on June 6th, 2019.
3. **Public Comment:** There was none.
4. **Welcome to Interns:** President Donnie McMahon welcomed Caleb Prine as the Business Development intern from the University of Southern Miss and Alyvia Waite as the Marketing intern from the University of West Florida.
5. **Action Items**
 - a. **Approve May 21st, 2019 Minutes**

Lewis Bear motioned.
Ryan Tilley seconded.
Passed unanimously.
 - b. **Approval of May 2019 Financials**

Lewis Bear motioned.
Ryan Tilley seconded.
Passed unanimously.
 - c. **Approval of Bylaws**

Rebecca Ferguson motioned.
Lewis Bear seconded.
Passed unanimously.
 - d. **CEDA Employee Manual Ad Hoc Committee Proposal**

Lewis Bear motioned.
Karen Sindel seconded.
Passed unanimously.
 - e. **Greenhut Investor Application**

Lewis Bear motioned.
Tim Haag seconded.
Passed unanimously.

6. Discussion Items

a. Old Business

1. PEDC Board Appointment Policy: Donnie McMahon suggested that the FloridaWest President nominate suggestions for these appointments. The appointments will be for two years and staggered. Lewis Bear would like it to not necessarily be members of the board as appointees. Lewis Bear asked if the appointments had term limits. Margaret Stopp shared that she believes there are no term limits. Donnie McMahon nominated Lewis Bear for a two-year term to expire in 2021 and Dave Hoxeng for a one-year term to expire in 2020 in order to adhere to the required staggered appointments.
Approved unanimously by the board.

b. ED Project Updates

1. Cybersecurity Specialist Update: Melissa Stoker shared the interviews of the top four candidates are being scheduled for July 2nd.
2. Co:Lab: Patrick Rooney welcomed the New Co:Lab Office Manager, Casey Campbell. He also gave an update on Co:Lab. Occupancy is at approximately 70% with two potential new tenants in the pipeline. A tenant selection committee meeting will be scheduled in the next few weeks. Pending approval, the two potential new tenants would get us closer to the 80% occupancy. In addition, the old IRIS space with the 9 workstations is being considered for alternative options to increase utilization.
3. Business Development: Danita Andrews shared that Scott Luth is currently at the Paris Air Show. Danita Andrews recently visited New York with several other local partners for site consultant visits with backgrounds in manufacturing. She also attended SelectUSA in Washington DC along with 3000 other participants to court foreign companies looking to do business in the US. We have qualified 5 potential projects for our region and will be answering RFPs due between this Friday and next Wednesday. Danita Andrews also shared that Project Spruce is scheduled for tomorrow. They are a manufacturer from Brazil and are looking at space at Elyson Industrial park. Danita Andrews indicated that while State RFPs are down, site visits are up.
4. Marketing: Sena Maddison shared that she met with the city, county, and Visit Pensacola on ADA Compliance. Rebecca Ferguson shared that the ADA compliance issue arose from a recent lawsuit. Sena Maddison shared that the final version of the video previously shared is coming along and should be ready next week. She also pointed out the Q2 Report and FloridaWest briefing that is included in the board packet. Alyvia Waite is working on success stories to promote positive Pensacola experiences.
5. Workforce: Jeff Dyer provided an update on the IDN Grant. He and Scott Luth traveled to Cleveland recently for the first convening with the other four grant recipients. They will be working with Burning Glass, a data analysis company in the coming months. The first phase is a labor market/economic study. The second phase will focus on strategy, and the third phase will focus on implementation. The next meeting will be in Spokane, WA in September. Jeff Dyer updated on the SkillBridge program in that the website went live on June 14th. He did some additional research on the Troops to Teachers program. In

2016, the program was halted due to inappropriate funding usage. In 2018, Florida got the grant reapproved, with processes and procedures reestablished in January 2019.

- c. **Membership:** President Donnie McMahon provided an update on the recent visits made as well as the upcoming scheduled visits.
- d. **ED Calendar Review:** Sena Maddison referenced the provided calendar in the board packet.
- e. **New Business:**
 - 1. Lewis Bear Jr requested support at the Budget COW meeting beginning on June 25th at 8:30 am.
 - 2. John Hutchinson shared that Mark Faulkner is the newly elected President of First Place Partners. There is an entire new board. The sites and buildings are live on the website. They are also working on a two-county brochure for FloridaWest and Santa Rosa EDO to use.

President Donnie McMahon adjourned the meeting 1:47 pm.

Respectfully Submitted By:

Rebecca Ferguson, Secretary-Treasurer
FloridaWest Economic Development Alliance

FloridaWest (CEDA)
Profit & Loss Budget Performance
October 2018 through June 2019

	Oct '18 - Jun 19	Budget	\$ Over Budget	% of Budget
Income				
4200 · Investor Membership Dues	15,000.00	40,000.00	-25,000.00	37.5%
4000 · Membership Dues	150,000.00	280,000.00	-130,000.00	53.57%
4410 · Non-Dues Income	71,310.81	50,000.00	21,310.81	142.62%
4420 · Government Income	112,500.00	150,000.00	-37,500.00	75.0%
4430 · PEDC	450,000.00	650,000.00	-200,000.00	69.23%
4500 · CoLab - Rent	70,673.63	179,000.00	-108,326.37	39.48%
4512 · Miscellaneous Income	1,741.39	1,000.00	741.39	174.14%
Total Income	871,225.83	1,350,000.00	-478,774.17	64.54%
Gross Profit	871,225.83	1,350,000.00	-478,774.17	64.54%
Expense				
5005 · Bank & Credit Card Fees	214.64	1,000.00	-785.36	21.46%
5060 · Marketing, Adv & Promo/Investor	103,301.31	125,000.00	-21,698.69	82.64%
5066 · Database/Research	23,585.00	20,000.00	3,585.00	117.93%
5100 · Audit Expense	25,694.46	35,000.00	-9,305.54	73.41%
5105 · Legal Fees	8,565.00	10,000.00	-1,435.00	85.65%
5120 · Auto Travel	5,937.68	15,000.00	-9,062.32	39.59%
5140 · Business Travel	32,474.56	60,000.00	-27,525.44	54.12%
5190 · Depreciation Expense	0.00	15,000.00	-15,000.00	0.0%
5200 · Dues & Subscriptions	7,747.16	10,000.00	-2,252.84	77.47%
5310 · Insur-D&O/Liab/Umbrella/EPLI	4,001.78	6,000.00	-1,998.22	66.7%
5410 · Maint & Repair- Computers	17,131.03	15,000.00	2,131.03	114.21%
5440 · Meeting Expense	1,047.61	2,500.00	-1,452.39	41.9%
5500 · CoLab Expenses	78,558.21	148,000.00	-69,441.79	53.08%
5559 · Workforce Marketing	9,333.63	20,000.00	-10,666.37	46.67%
5600 · Miscellaneous Expense	262.11	1,000.00	-737.89	26.21%
5610 · Postage	439.42	500.00	-60.58	87.88%
5680 · High Growth Companies	2,351.38	20,000.00	-17,648.62	11.76%
5700 · Employee Wages & Benefits	461,542.92	785,000.00	-323,457.08	58.8%
5800 · Supplies	1,614.47	2,000.00	-385.53	80.72%
5915 · Telephone	2,766.88	3,000.00	-233.12	92.23%
5925 · Cell Phones	6,338.49	6,000.00	338.49	105.64%
5954 · Copier Expense	1,590.52	2,000.00	-409.48	79.53%
5980 · Rent Expense	38,841.95	48,000.00	-9,158.05	80.92%
Total Expense	833,340.21	1,350,000.00	-516,659.79	61.73%
Net Income	37,885.62	0.00	37,885.62	100.0%

2:05 PM
07/03/19
Accrual Basis

FloridaWest (CEDA)
Balance Sheet
As of June 30, 2019
Jun 30, 19

ASSETS

Current Assets

Checking/Savings

1000 · Checking- Private Hancock -363 548,747.84

1010 · Checking - Public Hancock- 355 34,440.27

Total Checking/Savings 583,188.11

Accounts Receivable

11000 · Accounts Receivable 10,000.00

Total Accounts Receivable 10,000.00

Total Current Assets 593,188.11

Fixed Assets

1702 · Accum Depr-Leasehold Improvemen -4,070.00

1655 · Leasehold Improvements 135,544.93

1600 · Furniture and Fixtures 42,086.60

1650 · Computers 28,454.59

1700 · Accum Depreciation Computers -7,798.31

1701 · Accum Depreciation Furn & Fix -8,447.41

Total Fixed Assets 185,770.40

Other Assets

1800 · Security Deposit 1,000.00

Total Other Assets 1,000.00

TOTAL ASSETS 779,958.51

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

2300 · Other Payables

2350 · Christmas Club Payable 5,300.00

Total 2300 · Other Payables 5,300.00

2400 · Payroll Liabilities 3,677.00

Total Other Current Liabilities 8,977.00

Total Current Liabilities 8,977.00

Total Liabilities 8,977.00

Equity

3200 · Unrestricted Net Assets 709,893.03

Net Income 37,885.62

Total Equity 747,778.65

TOTAL LIABILITIES & EQUITY 756,755.65



BUSINESS DEVELOPMENT REPORT

Year to Date

October 1, 2018 – July 5, 2019

DANITA ANDREWS

Chief Business Development Officer



YEAR TO DATE BUSINESS DEVELOPMENT SUMMARY

Total Pipeline	36
Active Projects	16
Existing	4
New	12
Site Visits	14
Business Retention Visits	32

Pipeline by Sector



Manufacturing 67%



Aviation/Aerospace 17%



Warehouse/Distribution 8%



Headquarters 3%



Business Services 3%



Marine MRO 3%

Economic Development Pipeline - Project Rating

Indicates individual project rating/status with varied location decision factors and highly competitive environment:

- (1) Inquiry/Suspect - initial or early stage of activity (example: response for proposal (RFP), presentation of potential site/buildings, demographics, customized package supporting client's needs)
- (2) Prospect - client actively engaged (example: site visit, narrowing location options/short-listed)
- (3) Project - regular client interaction (example: multiple visits, site or building identified, or incentive process initiated)
- (4) Imminent - client decision forthcoming (example: moving toward incentive application approval and local support)
- (5) Announced - project approved, client location formally public

Economic Development Pipeline

Project Code	# Jobs	Industry Sector	Status	Space Required	Lead	Project Rating
A08312016_WD	5	Warehouse/Distribution	Active	150,000	Direct	3
B12282016_MFG	35	Manufacturing	Active	60,000	Direct	4
A02202017_MFG	20	Manufacturing	Active	0	Direct	3
T07172017_AAM	1325	Aviation	Active	200,000	Direct	4
F10012017_B SVC	5	Business Services	On Hold	20,000	Direct	3
V10302017_MFG	75	Manufacturing	Inactive	60,000	Direct	2
G01/02/2018_WD	30	Warehouse/Distribution	Active	100,000	Direct	4
I02052018_MFG	75	Manufacturing	Dead	155,000	Direct	3
D02202018_AAM	30	Aviation	Active	173,000	Direct	3
H004012018_MFG	140	Manufacturing	Inactive	200,000	Direct	2
A04162018_MFG	50	Manufacturing	Active	30 AC	Consultant	3
E07112018_MFG	20	Manufacturing	Active	200,000	Direct	2
V07132018_HQ	24	Headquarters	Active	10,000	Direct	2
A10232108_WD	45	Warehouse/Distribution	Active	100 AC	FGNW	2
B08102018_MRO	30	MRO	Active	TBD	Direct	2
M09182018_AAM	265	Aviation	Active	TBD	FGNW	3
F09242018_MFG	15	Manufacturing	Active	20 Acres	FGNW	1
C10022018_AAM	16	Aviation	Active	30,000	EFI	1
E10/04/2018_AAM	60	Aviation	Active	85,000	FGNW	1
S10052018_MFG	15	Manufacturing	Active	20 Acres	FGNW	1
L10152018_MFG	12	Manufacturing	On Hold	40,000	Direct	2
H10172019_MFG	10	Manufacturing	Active	20,000	Direct	2
N101918_MFG	45	Manufacturing	Inactive	10,000	FGNW	2
S03112019_MFG	30	Manufacturing	Active	30,000	FGNW	1
C02252019_MFG	70	Manufacturing	Active	100,000	Direct	2
S03142019_MFG	250	Manufacturing	Active	50,000	Local Realtor	3
M05242019_AAM	115	Aviation	Active	100,000	FGNW	1
D05242019_MFG	100	Manufacturing	Active	90,000	FGNW	1
S06212019_MFG	50	Manufacturing	Active	65,000	FGNW	1
S06242029_MFG	50	Manufacturing	Active	50,000/35-50 AC	FGNW	1
G06242019_MFG	100	Manufacturing	Active	50,000	FGNW	1
MO6252019_MFG	100	Manufacturing	Active	200,000	FGNW	1
P06252019_MFG	100	Manufacturing	Active	108,000	FGNW	1
F06262019_MFG	45	Manufacturing	Active	15,000	FGNW	1
S07092019_MFG	30	Manufacturing	Active	40,000/5 AC	FGNW	1
G07222019_MFG	120	Manufacturing	Active	500,000/50 - 100 AC	FGNW	1
# Jobs	3,507		Total SF	1,948,000		

LEAD SOURCE:

Enterprise Florida, Inc. (1)
 Florida's Great Northwest (17)
 Site Consultant (1)
 Direct (16)
 Local Realtor (1)

TYPE:

Existing ☒
 New ☐

STATUS:

Active (30)
 Inactive (3)
 Hold (2)
 Dead (1)
 Announced

RATING:

1 Inquiry/Suspect
 2 Prospect
 3 Project
 4 Imminent
 5 Announced

Total Request For Proposal (RFP) by Sector 20



Manufacturing 70%



Aviation/Aerospace 25%



Warehouse/Distribution 5%

YTD Prospect/Project Site Visits 14

M09182018_AAM	ACTIVE	Sept. 18, Nov.13, Dec. 19,2018; Apr. 26, 2019
L10152018_MFG	ACTIVE	Oct. 18, 2018
N101918_MFG	ACTIVE	Dec. 2, 2018
A10232108_WD	ACTIVE	Jan. 22, 2019
I02052018_MFG	DEAD	Mar. 4, Mar. 27, 2019
S03142019_MFG	ACTIVE	Apr. 4, May 1-4, May 30, June 28, 2019
C02252019_MFG	ACTIVE	May 16 - 17, 2019

Total Active Projects 16



Manufacturing 50%



Warehouse/Distribution 19%



Headquarters 6%



12 Recruitment 4 Expansions

2249 JOBS



Aviation/Aerospace 19%

Marine MRO 6%

Business Retention-Expansion 32 Visits

Existing Industry Visits 2018-2019

Date	Visit	# Employees	Sector
10/23/18	Vivid Bridge	5	Business Services
11/02/18	IHMC	100	R&D
11/06/18	Ascend Performance Materials	888	Manufacturing
11/09/18	Custom Control	50	Manufacturing
12/07/18	Bell Steel	85	Manufacturing
10/1/18 - 12/30/18	Co-Lab - 15 Existing Business Visits	31	Technology, Business Services
01/10/19	Swan Neck Winery	3	Manufacturing
01/11/19	Griffin & Associates	2	Business Services
03/12/19	Reliance AeroTech	6	Business Services
03/13/19	ST Engineering	150	Aviation
03/14/19	National Flight Academy	25	Manufacturing
03/19/19	Pall Corporation	240	Manufacturing
03/19/19	Navy Federal CU	7445	Financial Services
03/20/19	Offshore Inland	30	MMRO
04/02/19	Armstrong World Industries	245	Manufacturing
04/11/19	Cerex	75	Manufacturing
04/12/19	International Paper	500	Manufacturing
05/14/19	GE Renewable Energy	700	Manufacturing

Business Development & Site Consultant Missions

10/22/2018	ST Aerospace Corporate Visit, Singapore
11/01/2018	Team Florida Partners Blue Angels Homecoming, Pensacola
11/05/2018	Aviation Forum, Hamburg
12/05/2018	Economix, Consultant Connect, Nashville
01/08/2019	Consumer Technology Association, Las Vegas
02/26/2019	FGNW Partners Consultant Mission, New Jersey/New York
03/24/2019	Annual Site Selectors Guild, Salt Lake City
04/29/2019	Business Development Mission, Montreal
05/29/2019	Team Florida Partners Consultant Mission, New York
06/05/2019	Experience Pensacola-United Airlines Direct Flight, Consultant, New York
06/10/2019	Select USA Investment Summit, International Business, Washington DC
06/17/2019	International Paris Air Show, Paris, Le Bourget



Co:Lab Pensacola

Report for Policy Board as of 7/08/19



Occupancy (Goal: 80%)	Total Leasable Square Feet	Square Feet Occupied	Available	% Occupancy
1st Floor (sf)	2,280	1,735	545	76.10%
2nd Floor (sf)	3,696	2,999	697	81.14%
3rd Floor (sf)	3,974	2,429	1,545	61.12%
TOTAL SQUARE FEET:	9,950	7,163	Combined Occupancy:	71.99%

Current Clients	Connection	Status
Samantha Weaver, LLC.	Tenant	3rd year
International Debt Recovery, Inc.	Tenant	3rd year
EBI Management Group, Inc.	Tenant	3rd year
Coast Software, dba. Building on Knowledge	Tenant	3rd year
Data Revolution, LLC	Tenant	3rd year
Pensacola Media Group, LLC.	Tenant	3rd year
Altius Marketing	Tenant	3rd year
Guided Particle Systems, Inc.	Tenant	2nd year
Vivid Bridge Studios	Tenant	2nd year
Snap Soccer	Tenant	2nd year
Warfighter Fitness	Tenant	2nd year
Greater Things Fitness	Tenant	1st year
Girl Catch Fire	Tenant	1st year
N Star Investments	Tenant	1st year
Tag Tech	Tenant	1st year
Social Icon	Tenant	1st year

Exited Clients	Date of Entry	Status	
The Analyst Group	Mar-09	Graduated 7/15/12	Office space in Milton, FL
Engineering & Planning Resources	Sep-10	Graduated 4/2014	Office space in downtown Pensacola
Robotics Unlimited, Inc.	Oct-14	Graduated 12/2015	Office space in downtown Pensacola
Pay Cell Systems, Inc.	Aug-12	Graduated 6/01/16	Office space in Escambia County
Clearstream	Aug-14	Graduated 9/1/16	Moved company to NYC
Re Vera Services, LLC	Dec-12	Graduated 9/9/16	Bought office in downtown Pensacola
Accountingfly	Jun-12	Graduated 2/15/17	Office space in downtown Pensacola
FFCFC	Oct-12	Moved out 02/15/17	Office space in downtown Pensacola
Paint University	Jun-14	Graduated 2/1/17	Bought office/warehouse in downtown Pensacola
Broker Frameworks	Dec-15	Moved Out 2/1/17	Moved into other office space in Pensacola
Koala Pickup	Jul-16	Moved Out 2/1/17	Dissolved company, no scalability
Hexad Analytics	Jul-16	Moved out 4/1/17	Dissolved company, loss of founder
Jewel Graphics	Feb-15	Moved out 4/1/17	Continues as freelance developer
Robotics Unlimited, Inc.	May-17	Moved out 10/31/17	Company in idle state, took jobs out of town
Intelligent Retinal Imaging Systems	Feb-14	Graduated 04/01/18	Office space in downtown Pensacola
YourTechnoGeeks	Apr-18	Moved out 05/01/18	Returned to home office/ freelance work
Business RadioX	Jun-18	Moved out 06/25/18	Moved out
Hatchmark Studio	Oct-15	Graduated 08/01/18	Moved to Cowork Annex
Lost Key Media	May-14	Graduated 05/31/19	Moved out
Total Tenant Companies			16
Total Current Employment (working in Co:Lab)			44



Date	Time	Event	Location
JULY			
July 18th	8:30am	BCC Public Forum	Ernie Lee Magaha Government Building
July 18th	9:00am	BCC Regular Meeting	Ernie Lee Magaha Government Building
July 18th	5:30pm	City Council Regular Meeting	City Council Chambers
AUGUST			
August 1st	4:30pm	BCC Public Forum	Ernie Lee Magaha Government Building
August 1st	5:30pm	BCC Regular Meeting	Ernie Lee Magaha Government Building
August 7th	9:00am	1 Million Cups	Pensacola Socialdesk
August 8th	9:00am	Committee of the Whole	Ernie Lee Magaha Government Building
August 12th	3:31pm	City Council Agenda Conference	Hagler/Mason Conference Room
August 15th	8:30am	BCC Public Forum	Ernie Lee Magaha Government Building
August 15th	9:00am	BCC Regular Meeting	Ernie Lee Magaha Government Building
August 15th	5:30pm	City Council Regular Meeting	City Council Chambers
August 20th	10:00am	PEDC Board Meeting	Co:Lab
August 20th	1:00pm	FloridaWest Economic Development Alliance Board of Directors Meeting	Co:Lab
SEPTEMBER			
September 4th	9:00am	1 Million Cups	Pensacola Socialdesk
September 5th	8:30am	SCI Workshop: Improving Team Communication with MBS	SCI
September 5th	4:30pm	BCC Public Forum	Ernie Lee Magaha Government Building
September 5th	5:30pm	BCC Regular Meeting	Ernie Lee Magaha Government Building
September 9th	3:31pm	City Council Agenda Conference	Hagler/Mason Conference Room
September 10th	5:31pm	Budget Public Hearing	Ernie Lee Magaha Government Building
September 11th	5:30pm	City Council Special Meeting (1st PUBLIC HEARING ON FY 2020 PROPOSED BUDGET)	City Council Chambers
September 12th	9:00am	Committee of the Whole	Ernie Lee Magaha Government Building
September 12th	5:30pm	City Council Regular Meeting	City Council Chambers
September 17th	10:00am	PEDC Board Meeting	Co:Lab
September 17th	1:00pm	FloridaWest Economic Development Alliance Board of Directors Meeting	Co:Lab
September 18th	5:30pm	City Council Special Meeting (FINAL PUBLIC HEARING ON FY 2020 PROPOSED BUDGET)	City Council Chambers
September 19th	8:30am	BCC Public Forum	Ernie Lee Magaha Government Building
September 19th	9:00am	BCC Regular Meeting	Ernie Lee Magaha Government Building
September 23rd	3:30pm	City Council Agenda Conference	Hagler/Mason Conference Room
September 23rd	5:31pm	Budget Public Hearing	Ernie Lee Magaha Government Building
September 26th	5:30pm	City Council Regular Meeting	City Council Chambers



Prospective Board Member Update

West Florida Hospital – 2/21/19

White-Spunner – 4/2/19

Baptist - 4/3/19

Hancock Whitney – 5/8/19

Sacred Heart – 6/26

Baptist Follow Up – 6/12/19

LandrumHR – Scheduled for 8/6/19



Thank you in advance for your support at the below listed budget meetings for Escambia County & the City of Pensacola.

Escambia County: September 10th and September 23rd

City of Pensacola: September 11th and September 18th

All four of these meetings are scheduled for 5:30 pm.

****It is possible there will be a workshop at the end of July/beginning of August. Details have not yet been released.****