

AGENDA – March 1, 2016 @ 1:30 PM

**FloridaWest Economic Development Alliance – Executive Committee Meeting
Greater Pensacola Chamber, 117 W Garden Street – VIP Room**

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|-----------------------------------|-----------|
| 1. Call to Order | Jim Waite |
| 2. Public Comment | Jim Waite |
| 3. Action Items: | Jim Waite |
| ○ RFP Recommendation and Approval | |
| 4. Adjourn | Jim Waite |



**FloridaWest Economic Development Alliance
Request for Proposal Ranking Form**

Most Favorable Terms: *“Award of the contract resulting from this RFP will be based upon the most responsive and responsible Vendor whose offer will be the most advantageous to Florida West in terms of cost, functionality, strategy, and experience.”*

Recommendation: Antler, Inc.

Rankings:

Cost:	30	30
Functionality:	40	40
Strategy:	20	40
Experience:	10	10
Total:	100 Points Possible	100

Comments:

- Best Value at \$1,026/month
- Functionality rated high with monthly service plan – no contract
- Functionality: emergency back ups on and off site, storage solutions for Sunshine compliance
- Strategy: move to Office 365 – easy to access on all devices, storage server on site, same day response time.
- Experience: Has been in business since 1997

2. Viral Technology

Rankings:

Cost:	30	28
Functionality:	40	40
Strategy:	20	20
Experience:	10	7
Total:	100 Points Possible	95

Comments:

- Good value at \$1,575/month
- Functionality: Physical and virtual servers, install firewall and back up assistance for sunshine compliance.
- Strategy: Includes Itemized pricing list in RFP
- Strategy: Office 365 – easy to access email from all devices,
- Strategy: 1-2 hour response time
- Experience: Company started out in 2014

Three: Hixardt Technologies, Inc.

Rankings:

Cost:	30	29
Functionality:	40	30
Strategy:	20	20
Experience:	10	10
Total:	100 Points Possible	89

Comments:

- Cost: Comparable with other bidders
- Functionality: Scored lower with thin client technology due to connection issues in the past
- Functionality: leased hardware
- Strategy: Disaster Preparedness / emergency back ups
- Strategy: switch to Office 365
- Experience: In business since 2001

Fourth: Dynetics

Rankings:

Cost:	30	15
Functionality:	40	30
Strategy:	20	10
Experience:	10	10
Total:	<i>100 Points Possible</i>	65

Comments:

- Cost to complete scope of work - \$5,925.00 – not clear on future IT needs and costs
- Functionality: Monthly subscription recommended, but services included in subscription not stated.
- Recommended switch to Quickbooks online – which has had multiple problems with its payment software (while the desktop version is more secure and does not suffer the same problems
- Strategy: Office 365 and Barracuda cloud archiving
- Strategy: Services included in subscription are not stated.
- Experience: In business since 1974